

**SECURITIE** 



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OMB Number: 3235-0123

Expires: October 31, 2001

Estimated average burden hours per response..... 12.00

#### **ANNUAL AUDITED REPORT FORM X-17A-5** PART III

SEC FILE NUMBER

8-31296

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exhange Act of 1934 and Rule 17a-5 Thereunder

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A. REC	GISTRANT IDENTIFICA	ATION	- Jain	
NAME OF BROKER-DEALER:			Б	FFICIAL USE ONLY
AMERITAS INVESTMENT CORP.		÷,		
ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O. Box	No.)		FIRM I.D. NO.
THE AMERITAS BUILDING	5900 O STREET, 4TH	FLOOR		
	(No. and Street)			
LINCOLN,	NEBRASKA		68510	)-2234
(City)	(State)		(Zip Co	ode)
NAME AND TELEPHONE NUMBER OF PI	ERSON TO CONTACT IN RE	GARD TO THI		
			(402) 4	67-7718
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B. ACC INDEPENDENT PUBLIC ACCOUNTANT V DELOITTE & TOUCHE LLP	vhose opinion is contained in t	his Report*		
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B. ACC INDEPENDENT PUBLIC ACCOUNTANT V DELOITTE & TOUCHE LLP 1248 O STREET, SUITE 1040	vhose opinion is contained in t  (Name – if individual, state last, firs  LINCOLN,	his Report* 1, middle name) N	Ε 6	8508-1469
B. ACC INDEPENDENT PUBLIC ACCOUNTANT V DELOITTE & TOUCHE LLP  1248 O STREET, SUITE 1040 (Address)	vhose opinion is contained in t  (Name – if individual, state last, firs  LINCOLN,	his Report* 1, middle name) NI (St	E (	8508–1469 (Zip Code)
B. ACC INDEPENDENT PUBLIC ACCOUNTANT V DELOITTE & TOUCHE LLP  1248 O STREET, SUITE 1040 (Address)  CHECK ONE:	vhose opinion is contained in t  (Name – if individual, state last, firs  LINCOLN,	his Report*  1, middle name)  N  (St	E (	58508–1469 (Zip Code)
B. ACC INDEPENDENT PUBLIC ACCOUNTANT V DELOITTE & TOUCHE LLP  1248 O STREET, SUITE 1040 (Address)  CHECK ONE:  \( \times \) Certified Public Accountant \( \times \) Public Accountant	vhose opinion is contained in t  (Name - if individual, state last, firs  LINCOLN,  (City)	his Report*  1, middle name)  N  (St	E (	58508–1469 (Zip Code)
B. ACC  INDEPENDENT PUBLIC ACCOUNTANT V DELOITTE & TOUCHE LLP  1248 O STREET, SUITE 1040 (Address)  CHECK ONE:  \( \times \) Certified Public Accountant	vhose opinion is contained in t  (Name - if individual, state last, firs  LINCOLN,  (City)	his Report*  t, middle name)  (St  PRO  ions. P	E (	08508-1469 (Zip Code)

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



#### OATH OR AFFIRMATION

Ι,	WILLIAM R. GIOVANNI			, swear (	or affirm) tha	at, to the best	of m	y knov	wledge	and
belief	the accompanying financial AMERITAS INVESTMENT CORP		and	supporting	schedules	pertaining	to	the		of as of
	DECEMBER 31		01	are true an	d correct. I f	urther swear (	or af	firm)		-
the co:	npany nor any partner, proprietor, prin									
	of a customer, except as follows:	•		• •	. ,	·				
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	/			PKESIDEI	NT & CEO Title	<u> </u>		-		
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•	Notary Public		7	- Exp. 00110 24, 200	**					
	eport ** contains (check all applicable	boxes):							(	
	) Facing Page. ) Statement of Financial Condition.									
	Statement of Financial Condition.  ) Statement of Income (Loss).									
	) Statement of Changes in Financial (	Condition.								
	) Statement of Changes in Stockhold					apital.				
	Statement of Changes in Liabilities Computation of Net Capital.	Subordinate	d to C	laims of Credi	tors.					
``	Computation of Net Capital.  Computation for Determination of l	Reserve Rea	uireme	ents Pursuant t	o Rule 15c3-	3.				
□ (i	Information Relating to the Possess	ion or Contr	ol Req	uirements Und	der Rule 15c3	3-3.				
□ (j	A Reconciliation, including appropr							15c3-	3 and t	he
П: а	Computation for Determination of t  A Reconciliation between the audit							to m	ethodo	of
L-J (K	consolidation.	ed allu ullau	uncu s	tatements of f	manetal Con	dition with ie	speci	. 10 111	stilous	01
	An Oath or Affirmation.									
	a) A copy of the SIPC Supplemental F									**.
∐ (n ೱ (c	) A report describing any material inac ) Independent Auditor's Re	iequacies for	und to 6	exist or found t	o have existed inting Cor	isince the date	oftl	ie pre	√ious ai	udıt.
	anditions of confidential treatment	_			_					

### AMERITAS INVESTMENT CORP.

FINANCIAL STATEMENTS AS OF AND FOR THE YEARS
ENDED DECEMBER 31, 2001 AND 2000
AND INDEPENDENT AUDITORS' REPORT

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Ameritas Investment Corp. Lincoln, Nebraska

We have audited the following financial statements of Ameritas Investment Corp. (the Company) (a wholly owned subsidiary of AMAL Corporation) for the years ended December 31, 2001 and 2000, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934:

		Page
Statements of Financial Condition		2
Statements of Operations		3
Statements of Changes in Stockholder's Equity	4	4
Statements of Cash Flows		5

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. Our procedures included a review of the Company's control activities for safeguarding securities. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of Ameritas Investment Corp. at December 31, 2001 and 2000, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The following supplemental schedule of Ameritas Investment Corp. as of December 31, 2001, is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934:

Page

Computation of Net Capital for Brokers and Dealers Pursuant To Rule 15c3-1 Under the Securities Exchange Act of 1934

Deloitte + Louche UP

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This schedule is the responsibility of the Company's management. Such schedule has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

Lincoln, Nebraska February 18, 2002

## AMERITAS INVESTMENT CORP. STATEMENTS OF OPERATIONS

NCOME:		Years Ended	December 31
Commissions-affiliates         \$ 27,584,436         \$ 34,543,614           Commissions         21,060,288         20,248,841           Underwriting income         5,392,825         30,45,850           Advisory fees         537,172         458,743           Service fees-affiliates         6,003,757         6,429,177           Investment income         409,115         537,302           Other income         250,859         254,882           EXPENSES:         61,238,452         65,518,409           EXPENSES:         Commissions-affiliates         26,477,562         33,367,225           Commissions-affiliates         26,477,562         33,367,225           Commissions         17,919,128         17,461,146           Clearing fees         1,087,552         1,080,906           Salary and salary related         4,205,304         3,342,400           Subadvisory fees-affiliates         270,512         242,061           Subadvisory fees         2,858,507         3,632,940           Communications         423,953         375,240           Occupancy and equipment rental         603,313         654,877           Service fees-affiliates         2,722,945         858,840           Training and registration		2001	2000
Commissions         21,060,288         20,248,841           Underwriting income         5,392,825         3,045,850           Advisory fees         537,172         458,743           Service fees-affiliates         6,003,757         6,429,177           Income         409,115         537,302           Other income         250,859         254,882           EXPENSES:	INCOME:		
Underwriting income         5,392,825         3,045,850           Advisory fees         537,172         458,743           Service fees-affiliates         6,003,757         6,429,177           Investment income         409,115         537,302           Other income         250,859         254,882           EXPENSES:         61,238,452         65,518,409           EXPENSES:         Commissions-affiliates         26,477,562         33,367,225           Commissions         17,919,128         17,461,146           Clearing fees         1,087,552         1,080,906           Salary and salary related         4,205,304         3,342,400           Subadvisory fees-affiliates         270,512         242,061           Subadvisory fees estaffiliates         270,512         242,061           Subadvisory fees affiliates         2,858,507         3,632,940           Communications         423,953         375,240           Occupancy and equipment rental         603,313         654,877           Service fees-affliates         2,722,945         858,840           Training and registration         450,896         438,507           Travel and promotion         450,896         438,507           Travel and promotion	Commissions-affiliates	·	
Advisory fees         537,172         458,743           Service fees-affiliates         6,003,757         6,429,177           Investment income         409,115         537,302           Other income         250,859         254,882           EXPENSES:         61,238,452         65,518,409           EXPENSES:         Commissions-affiliates         26,477,562         33,367,225           Commissions         17,919,128         17,461,146           Clearing fees         1,087,552         1,080,906           Salary and salary related         4,205,304         3,342,400           Subadvisory fees-affiliates         270,512         242,061           Subadvisory fees         2,858,507         3,632,940           Communications         423,953         375,240           Occupancy and equipment rental         603,313         654,877           Service fees-affiliates         2,722,945         858,840           Training and registration         450,896         438,507           Travel and promotion         496,430         398,499           Other expenses         733,786         1,309,463           Income taxes - current         1,132,843         775,971           Income taxes - deferred         1,078,830 <td>Commissions</td> <td></td> <td></td>	Commissions		
Service fees-affiliates         6,003,757         6,429,177           Investment income         409,115         537,302           Other income         250,859         254,882           EXPENSES:           Commissions-affiliates         26,477,562         33,367,225           Commissions         17,919,128         17,461,146           Clearing fees         1,087,552         1,080,906           Salary and salary related         4,205,304         3,342,400           Subadvisory fees-affiliates         270,512         242,061           Subadvisory fees         2,858,507         3,632,940           Communications         423,953         375,240           Occupancy and equipment rental         603,313         654,877           Service fees-affiliates         2,722,945         858,840           Training and registration         450,896         438,507           Travel and promotion         495,430         398,499           Other expenses         58,248,888         63,162,104           Income taxes - current         1,132,843         775,971           Income taxes - deferred         (54,013)         31,456	Underwriting income		
Investment income	Advisory fees	537,172	458,743
Other income         250,859         254,882           EXPENSES:         61,238,452         65,518,409           Commissions-affiliates         26,477,562         33,367,225           Commissions         17,919,128         17,461,146           Clearing fees         1,087,552         1,080,906           Salary and salary related         4,205,304         3,342,400           Subadvisory fees-affiliates         270,512         242,061           Subadvisory fees         2,858,507         3,632,940           Communications         423,953         375,240           Occupancy and equipment rental         603,313         654,877           Service fees-affiliates         2,722,945         858,840           Training and registration         450,896         438,507           Travel and promotion         495,430         398,499           Other expenses         733,786         1,309,463           Income taxes - current         1,132,843         775,971           Income taxes - deferred         (54,013)         31,456           1,078,830         807,427	Service fees-affiliates	6,003,757	6,429,177
EXPENSES:         Commissions-affiliates         26,477,562         33,367,225           Commissions         17,919,128         17,461,146         Clearing fees         1,087,552         1,080,906         Salary and salary related         4,205,304         3,342,400         Subadvisory fees-affiliates         270,512         242,061         Subadvisory fees         2,858,507         3,632,940         Communications         423,953         375,240         Cocupancy and equipment rental         603,313         654,877         Service fees-affiliates         2,722,945         858,840         Training and registration         450,896         438,507         Travel and promotion         495,430         398,499         Other expenses         733,786         1,309,463         Income taxes - current         1,32,843         775,971         Income taxes - current         1,132,843         775,971         Income taxes - deferred         1,078,830         807,427	Investment income	409,115	537,302
EXPENSES:           Commissions-affiliates         26,477,562         33,367,225           Commissions         17,919,128         17,461,146           Clearing fees         1,087,552         1,080,906           Salary and salary related         4,205,304         3,342,400           Subadvisory fees-affiliates         2,70,512         242,061           Subadvisory fees         2,858,507         3,632,940           Communications         423,953         375,240           Occupancy and equipment rental         603,313         654,877           Service fees-affiliates         2,722,945         858,840           Training and registration         450,896         438,507           Travel and promotion         495,430         398,499           Other expenses         733,786         1,309,463           Income before income taxes         2,989,564         2,356,305           Income taxes - current         1,132,843         775,971           Income taxes - deferred         (54,013)         31,456           1,078,830         807,427	Other income	250,859	254,882
Commissions-affiliates         26,477,562         33,367,225           Commissions         17,919,128         17,461,146           Clearing fees         1,087,552         1,080,906           Salary and salary related         4,205,304         3,342,400           Subadvisory fees-affiliates         270,512         242,061           Subadvisory fees         2,858,507         3,632,940           Communications         423,953         375,240           Occupancy and equipment rental         603,313         654,877           Service fees-affiliates         2,722,945         858,840           Training and registration         450,896         438,507           Travel and promotion         495,430         398,499           Other expenses         733,786         1,309,463           Income before income taxes         2,989,564         2,356,305           Income taxes - current         1,132,843         775,971           Income taxes - deferred         (54,013)         31,456		61,238,452	65,518,409
Commissions       17,919,128       17,461,146         Clearing fees       1,087,552       1,080,906         Salary and salary related       4,205,304       3,342,400         Subadvisory fees-affiliates       270,512       242,061         Subadvisory fees       2,858,507       3,632,940         Communications       423,953       375,240         Occupancy and equipment rental       603,313       654,877         Service fees-affiliates       2,722,945       858,840         Training and registration       450,896       438,507         Travel and promotion       495,430       398,499         Other expenses       733,786       1,309,463         Income before income taxes       2,989,564       2,356,305         Income taxes - current       1,132,843       775,971         Income taxes - deferred       (54,013)       31,456	EXPENSES:		
Clearing fees       1,087,552       1,080,906         Salary and salary related       4,205,304       3,342,400         Subadvisory fees-affiliates       270,512       242,061         Subadvisory fees       2,858,507       3,632,940         Communications       423,953       375,240         Occupancy and equipment rental       603,313       654,877         Service fees-affiliates       2,722,945       858,840         Training and registration       450,896       438,507         Travel and promotion       495,430       398,499         Other expenses       733,786       1,309,463         Income before income taxes       2,989,564       2,356,305         Income taxes - current       1,132,843       775,971         Income taxes - deferred       (54,013)       31,456         1,078,830       807,427	Commissions-affiliates		
Salary and salary related       4,205,304       3,342,400         Subadvisory fees-affiliates       270,512       242,061         Subadvisory fees       2,858,507       3,632,940         Communications       423,953       375,240         Occupancy and equipment rental       603,313       654,877         Service fees-affiliates       2,722,945       858,840         Training and registration       450,896       438,507         Travel and promotion       495,430       398,499         Other expenses       733,786       1,309,463         Income before income taxes       2,989,564       2,356,305         Income taxes - current       1,132,843       775,971         Income taxes - deferred       (54,013)       31,456         1,078,830       807,427	Commissions		
Subadvisory fees-affiliates       270,512       242,061         Subadvisory fees       2,858,507       3,632,940         Communications       423,953       375,240         Occupancy and equipment rental       603,313       654,877         Service fees-affiliates       2,722,945       858,840         Training and registration       450,896       438,507         Travel and promotion       495,430       398,499         Other expenses       733,786       1,309,463         Income before income taxes       2,989,564       2,356,305         Income taxes - current       1,132,843       775,971         Income taxes - deferred       (54,013)       31,456         1,078,830       807,427	Clearing fees		
Subadvisory fees       2,858,507       3,632,940         Communications       423,953       375,240         Occupancy and equipment rental       603,313       654,877         Service fees-affiliates       2,722,945       858,840         Training and registration       450,896       438,507         Travel and promotion       495,430       398,499         Other expenses       733,786       1,309,463         Income before income taxes       2,989,564       2,356,305         Income taxes - current       1,132,843       775,971         Income taxes - deferred       (54,013)       31,456         1,078,830       807,427	Salary and salary related		' '
Communications       423,953       375,240         Occupancy and equipment rental       603,313       654,877         Service fees-affiliates       2,722,945       858,840         Training and registration       450,896       438,507         Travel and promotion       495,430       398,499         Other expenses       733,786       1,309,463         Income before income taxes       2,989,564       2,356,305         Income taxes - current       1,132,843       775,971         Income taxes - deferred       (54,013)       31,456         1,078,830       807,427	Subadvisory fees-affiliates	270,512	
Occupancy and equipment rental         603,313         654,877           Service fees-affiliates         2,722,945         858,840           Training and registration         450,896         438,507           Travel and promotion         495,430         398,499           Other expenses         733,786         1,309,463           Income before income taxes         2,989,564         2,356,305           Income taxes - current Income taxes - deferred         1,132,843         775,971           1,078,830         807,427	Subadvisory fees	•	· · · · · · · · · · · · · · · · · · ·
Service fees-affiliates         2,722,945         858,840           Training and registration         450,896         438,507           Travel and promotion         495,430         398,499           Other expenses         733,786         1,309,463           Income before income taxes         2,989,564         2,356,305           Income taxes - current         1,132,843         775,971           Income taxes - deferred         (54,013)         31,456           1,078,830         807,427	Communications		
Training and registration       450,896       438,507         Travel and promotion       495,430       398,499         Other expenses       733,786       1,309,463         Income before income taxes       2,989,564       2,356,305         Income taxes - current       1,132,843       775,971         Income taxes - deferred       (54,013)       31,456         1,078,830       807,427	Occupancy and equipment rental	•	·
Travel and promotion Other expenses         495,430 733,786         398,499 1,309,463           Income before income taxes         58,248,888         63,162,104           Income taxes - current Income taxes - deferred         1,132,843 775,971 (54,013) 31,456         775,971 (54,013) 31,456	Service fees-affiliates	2,722,945	
Other expenses         733,786         1,309,463           58,248,888         63,162,104           Income before income taxes         2,989,564         2,356,305           Income taxes - current Income taxes - deferred         1,132,843 (54,013)         775,971 (54,013)         31,456           1,078,830         807,427	Training and registration	·	
58,248,888   63,162,104	Travel and promotion		
Income before income taxes       2,989,564       2,356,305         Income taxes - current Income taxes - deferred       1,132,843       775,971         Income taxes - deferred       (54,013)       31,456         1,078,830       807,427	Other expenses	733,786	1,309,463
Income taxes - current Income taxes - deferred  1,132,843 (54,013) 31,456  1,078,830 807,427		58,248,888	63,162,104
Income taxes - deferred (54,013) 31,456  1,078,830 807,427	Income before income taxes	2,989,564	2,356,305
Income taxes - deferred (54,013) 31,456  1,078,830 807,427	Income taxes - current	1 132 843	775.971
		•	•
Net income \$ 1,910,734 \$ 1,548,878		1,078,830	807,427
	Net income	\$ 1,910,734	\$ 1,548,878

The accompanying notes are an integral part of these financial statements.

# AMERITAS INVESTMENT CORP. STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY

	Сошис	Common Stock	Additional Paid-in	Retained	
	Shares	Amount	Capital	Earnings	Total
BALANCE, January 1, 2000	209,900	\$ 20,990	\$ 4,279,010	\$ 1,731,449	\$ 6,031,449
Dividends paid to parent AMAL Corporation, December 29, 2000	i	1	,	(000'006)	(000'006)
Net income		1		1,548,878	1,548,878
BALANCE, December 31, 2000	209,900	\$ 20,990	\$ 4,279,010	\$ 2,380,327	\$ 6,680,327
Dividends paid to parent AMAL Corporation, December 27, 2001	,	,	,	(1,800,000)	(1,800,000)
Net income		ı	,	1,910,734	1,910,734
BALANCE, December 31, 2001	209,900	\$ 20,990	\$ 4,279,010	\$ 2,491,061	\$ 6,791,061

The accompanying notes are an integral part of these financial statements.

## AMERITAS INVESTMENT CORP. STATEMENTS OF CASH FLOWS

	Years Ended December 31				
	2001	2000			
OPERATING ACTIVITIES:					
Net Income	\$ 1,910,734	\$ 1,548,878			
Adjustments to reconcile net income to net cash flows					
from operating activities:					
Amortization	84,229	201,340			
Deferred income taxes	(54,013)	31,457			
Change in assets and liabilities:					
Cash segregated under federal and other regulations	(81,670)	(6,039)			
Accounts receivable	2,558,401	(2,920,645)			
Securities owned, net	(295,642)	789,274			
Income taxes receivable/payable	(327,424)	240,427			
Notes receivable from officers	-	47,500			
Other assets	36,616	(48,782)			
Accounts payable	794,727	450,484			
Accrued salary related expenses	268,361	(5,099)			
Net cash flows from operating activities	4,894,319	328,795			
INVESTING ACTIVITIES:					
Purchase of software	(45,340)	(246,206)			
FINANCING ACTIVITIES:					
Dividends paid to parent	(1,800,000)	(900,000)			
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	3,048,979	(817,411)			
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	3,494,089	4,311,500			
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 6,543,068	\$ 3,494,089			
Supplemental cash flow information:					
Cash paid for income taxes	\$ 1,460,267	\$ 535,543			

The accompanying notes are an integral part of these financial statements.

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, (continued)

#### SECURITIES OWNED

Marketable securities are carried at market value determined using an independent pricing source and securities not readily marketable are valued at fair value as determined by management. Changes in value are included as investment income in the statements of operations.

#### **SOFTWARE**

Purchased software is carried at cost less accumulated amortization. The Company provides for amortization using a straight-line basis over 3 years.

#### **RECLASSIFICATIONS**

Certain items on prior year financial statements have been reclassified to conform with current year presentation.

#### 2. CASH SEGREGATED UNDER FEDERAL AND OTHER REGULATIONS

Cash has been segregated in a special reserve bank account for the benefit of customers under the exemptive provisions of Rule 15c3-3 of the Securities and Exchange Commission. This cash principally represents amounts received from customers not yet remitted to registered investment companies.

#### 3. SECURITIES OWNED

Securities owned consist of the following:

	a	Marke t estimated : Decem	mark	et value	Not readily ma at estimated fa December			air value	
		2001		2000		2001		2000	
Municipal obligations	\$	503,746	\$	677,894	\$	_	\$	-	
Equity Securities		36,689		-		_		-	
Warrants-municipal		-		-		1,093,363		594,048	
Total securities owned	\$	540,435	\$	677,894	\$	1,093,363	\$	594,048	

#### 4. RELATED PARTY TRANSACTIONS

The Company acts as a distributor of variable life insurance and variable annuity policies for Ameritas Variable Life Insurance Company (AVLIC), an affiliate, First Ameritas Life Insurance Corp. of New York (FALIC), an affiliate and variable life insurance and variable and group annuity policies for ALIC. This commission activity is reflected on the statements of operations as Commissions-affiliates.

#### 4. RELATED PARTY TRANSACTIONS, (continued)

The Company is the underwriter for variable life insurance and variable annuity policies issued by AVLIC, FALIC and ALIC for which the Company collects a fee. In addition, the Company provides advisory services to the AVLIC Variable Insurance Trust. For this service the Company receives an advisory service fee and in turn the Company pays a sub-advisory fee to portfolio managers including a sub-advisory fee paid to Calvert Asset Management Company, Inc., an affiliate. The Company also pays an advisory service fee to Ameritas Investment Advisors, an affiliate. Fees collected are reflected as service fees-affiliates and fees paid as sub-advisory fees in the statements of operations.

ALIC, AVLIC and AMAL Corporation provide support services including technical, legal, marketing and facilities to the Company through administrative service agreements. In addition, the Company pays The Advisors Group (TAG), an affiliate, a marketing allowance on certain mutual funds. These fees are included in the statements of operations under expenses as Service fees-affiliates.

Transactions with related parties are not necessarily indicative of revenues and expenses which would have occurred had the parties not been related.

#### 5. NET CAPITAL

The Company, as a registered broker/dealer in securities, is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital (net capital ratio), not exceed 15 to 1 (minimum capital of at least 6 2/3% of aggregate indebtedness). At December 31, 2001, the Company had net capital of \$5,048,729 which was \$4,762,161 in excess of its required capital of \$286,568. At December 31, 2000, the Company had net capital of \$4,830,783 which was \$4,580,783 in excess of required capital of \$250,000. At December 31, 2001 the Company's net capital ratio was .85 to 1 and at December 31, 2000 the Company's net capital ratio was .69 to 1.

#### 6. BENEFIT PLANS

In past years, the Company was included in a multiple employer non-contributory defined-benefit pension plan (pension plan) and a defined contribution plan that covered substantially all full-time employees of ALIC and its subsidiaries and AMAL Corporation and its subsidiaries. During 2000, the pension plan was closed to new participants, and all existing participants were given two options for future participation.

The first option was to continue participation in the pension plan and defined contribution plan. Pension plan costs include current service costs, which are accrued and funded on a current basis, and past service costs, which are amortized over the average remaining service life of all employees on the adoption date. The assets and liabilities of this plan are not segregated. Total Company contributions for the years ended December 31, 2001 and 2000 were \$11,495 and \$242,115, respectively.

The second option for pension plan participants was to elect to end participation in the pension plan, fully vest in their accumulated pension benefits, and receive Company contributions to their defined contribution plan accounts on a quarterly basis.

#### 6. BENEFIT PLANS, (continued)

During 2000, the pension plan and defined contribution plan each merged with the respective pension plan and defined contribution plan of an affiliated company, and both are now sponsored by AHC. While the pension plans were merged, AMAL Corporation and its subsidiaries will continue to have a different benefit formula.

Company matching contributions under the defined contribution plan range from 0.5% to 3% in 2001 and 2000, and from 1% to 3% in 1999 of the participant's compensation. In addition, for those employees who elected to terminate their participation in the pension plan, and for new full time employees subsequent to the closing of the pension plan, the Company makes a contribution of 6.0% of the participant's compensation. Total Company contributions for the years ended December 31, 2001 and 2000 were \$294,299 and \$67,600, respectively.

The Company is also included in the post-retirement benefit plan providing group medical coverage to retired employees of AMAL Corporation and its subsidiaries. For associates eligible to retire on or before January 1, 2000, these benefits are a specified percentage of premium until age 65 and a flat dollar amount thereafter. For associates eligible for retirement after January 1, 2000, benefits will be provided up to the date when the associate becomes eligible for Medicare. Employees become eligible for these benefits upon the attainment of age 55, 15 years of service and participation in the plan for the immediately preceding 5 years. Benefit costs include the expected cost of post retirement benefits for newly eligible employees, interest cost, and gains and losses arising from differences between actuarial assumptions and actual experience. Total Company contributions were \$29,576 and \$25,498 for the years ended December 31, 2001 and 2000, respectively.

Expenses for the defined benefit plan and post retirement group medical plan are allocated to the Company based on the number of associates in AMAL Corporation and its subsidiaries. Benefit plan costs for leased employees are included in the costs disclosed in Note 4.

#### 7. INCOME TAXES

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. At December 31, 2001 and 2000, the Company's deferred tax asset relates primarily to certain benefit programs of the Company. Gross deferred tax assets were \$360,122 and \$296,034 as of December 31, 2001 and 2000, respectively. Gross deferred tax liabilities were \$31,521 and \$21,445 as of December 31, 2001 and 2000, respectively.

#### 8. COMMITMENTS AND CONTINGENCIES

Since 1993 the Company has been a party in an ongoing lawsuit involving several claimants that was filed against the Company. The Company paid \$814,297 in final settlement of this case during 2000, and paid \$458,500 in 1999. Prior to 1999, the Company had paid \$283,670 relative to this matter and had received \$450,000 from a bonding company. The Company had accrued \$295,105 at December 31, 1999 for this lawsuit. An expense of \$519,192 was recorded in 2000 and is included in other expenses in the statements of operations.

#### 8. COMMITMENTS AND CONTINGENCIES, (continued)

From time to time, the Company and its subsidiaries are subject to various legal matters in the normal course of business. Management does not believe that the Company is party to any such pending litigation which would have a material adverse effect on its financial statements or future operations.

In the normal course of business, the Company enters into underwriting commitments. Transactions relating to such underwriting commitments that were open at December 31, 2001, and were subsequently settled had no material effect on the financial statements as of that date.

In addition, the Company has sold securities that it does not currently own and will therefore be obligated to purchase such securities at a future date. The Company has recorded these obligations in the financial statements at December 31, 2001 at market values of the related securities and will incur a loss if the market value of the securities increases subsequent to December 31, 2001.

In the normal course of business the Company's customer activities involve, principally through its clearing firm, various securities transactions. These activities may expose the Company to off balance sheet risk in the event the customer or clearing firm is unable to fulfill its contractual obligations.

# AMERITAS INVESTMENT CORP. SUPPLEMENTARY SCHEDULE COMPUTATION OF NET CAPITAL UNDER SEC RULE 15c3-1

#### **December 31, 2001**

Aggregate indebtedness	\$ 4,298,532
Stockholder's equity	\$ 6,791,061
Deduct:  Non-allowable assets  "Haircut" on securities	1,602,079 140,253
Haired On Securities	 1,742,332
Net capital	\$ 5,048,729
Minimum capital (greater of \$250,000 or 6-2/3% of aggregate indebtedness)	\$ 286,568
Ratio of aggregate indebtedness to net capital	 .85:1

Statement pursuant to paragraph (d) (4) of Rule 17a-5

There is no material difference between the computation of net capital and net capital required as presented herein and that reported by the Company in Part IIA of amended Form X-17A-5 as of December 31, 2001.